

Sample Interview Questions

1. What do you want to tell me about yourself? (they don't want to hear that you have six cats, scuba dive and vacation in Las Vegas)
 - They want to hear and see that you are intelligent and have the ability to make an on-going commitment to corporate goals.
2. Who has been an influential role model in your life? And Why?
 - Give this question some thought and how will it be perceived by the interviewer
3. Which three words describe you? (Based on your research what do they want to hear?)
 - If you have been listening and researched the company, you will pick up on what they want to hear
4. Why do you want to work here?
 - If you haven't done your research that question will become a thorn in your side as will most questions on this list
5. What motivates you?
6. What did you enjoy most about your last position?
7. Why did you choose this field?
8. What can you do for us that someone else can't?
9. You're overqualified and wouldn't be happy in the position, would you?
10. Give me an example of an occasion where you did your best?
11. Tell me about 2 or 3 of your recent goals and what you did to achieve them.
12. How many books have you read in the last month?
13. What do you expect to be doing 5 years from today?
14. How do you deal with criticism?
15. Give examples of meeting deadlines? Working under pressure? Improving performance?
16. How do you set priorities and organize your workday?
17. What's your greatest strength?
18. What's your greatest weakness?
19. What are the qualities of a good manager/sales manager/project manager?
20. Recent graduates: What were you favorite classes? Favorite professors?
21. How did you balance your studies with other activities?
22. What do you expect from this position?
23. Why should we hire you?